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Contact: Sandra Krager
Email: skrager@vunetrix.com
Phone: (206) 816-4447

Vunetrix Promotes New Director of Sales, East *"Vunetrix Announces Doug Cherney as new Director of Sales, East"*

[Seattle, WA, April 21, 2020] – Vunetrix INC., a global leader in physical security health and performance monitoring software, today announced it has appointed Doug Cherney, Director of Sales for the Eastern Region. Vunetrix provides security integrators with purpose-built tools designed to enhance their managed service offering and grow recurring revenues. In his new role, Cherney will be responsible for overseeing sales strategies and initiatives, developing the partner channel in the central and eastern times zones, and maximizing all revenue streams.

"We are thrilled to welcome Doug to the Vunetrix team," says Sandra Krager, VP Sales and Marketing of Vunetrix, INC. "Doug has a wealth of experience and relationships within the security industry that will benefit our organization as we continue to grow and expand our automated intelligence solutions throughout North America and across the globe."

Prior to joining Vunetrix, Cherney served as Director of Sales for Razberri Technologies, where he was responsible for sales strategy, strategic partnerships, and growing revenues in the Central region of the United States. Previously, Cherney held sales manager and business development positions for other security manufacturers including OpenEye, Micropower Technologies, and Milestone. Additionally, Cherney is a 17-year Marine core veteran where he served as a Russian linguist and intelligence specialist.

Cherney has been serving the security industry for nearly 20 years and has been active in many organizations including ASIS, Energy Security Council, RLSPA (Retail Loss Prevention Security Association), and DAV (Disabled American Veterans). "It's an exciting time for Vunetrix right now, as we offer essential solutions which help our partner channel enhance and build their managed service offerings and grow their recurring revenues. Dealers that understand the need to continuously add value are looking for solutions like Vunetrix. We provide our partners with the tools they need to proactively solve problems with their customers' security technologies before they are at risk. These vital countermeasures save organizations millions of dollars each year which result from unmonitored and unmanaged IoT devices."

About Vunetrix

Vunetrix is a Seattle, Wash.-based enterprise physical security software company which safeguards its clients with an always-on, proven network monitoring tool. The core software Vunetrix Network Monitor, issues real-time alerts of security system device health and performance anomalies and failures, integrates with various OEM devices connected to a physical security network and delivers real-time reports in a single-view dashboard. Vunetrix award-winning products are deployed by law enforcement and public safety organizations, government and transportation agencies, major enterprises, healthcare, property management, retail, and educational institutions. For more information visit, www.vunetrix.com.

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For more this topic, please contact Sandra Krager at skrager@vunetrix.com.